



CAMSAN

ELECTRICAL CONTRACTORS



Audio Visual division



Solar division

15 Halloween Blvd., Stamford, CT 06902 • (203) 327-1120
36 DeForest Ave., Bridgeport, CT 06607 • (203) 338-0375

www.camsaninc.com

Overview

- Introduction to Camsan Inc.
- Specialty Divisions
- Our Leaders / Employees
- Why Camsan Inc.?
- Projects
- Clients
- Vendors
- Insurance & Bonding / Banking

Introduction to Camsan Inc.

Founders

- A three-generation, family owned and operated business for over 75 years
- Founded in 1931 by Canio M. Sanseverino
- Al Sanseverino, Vice President
- Tom Sanseverino, President and Chief Operations Officer

Location

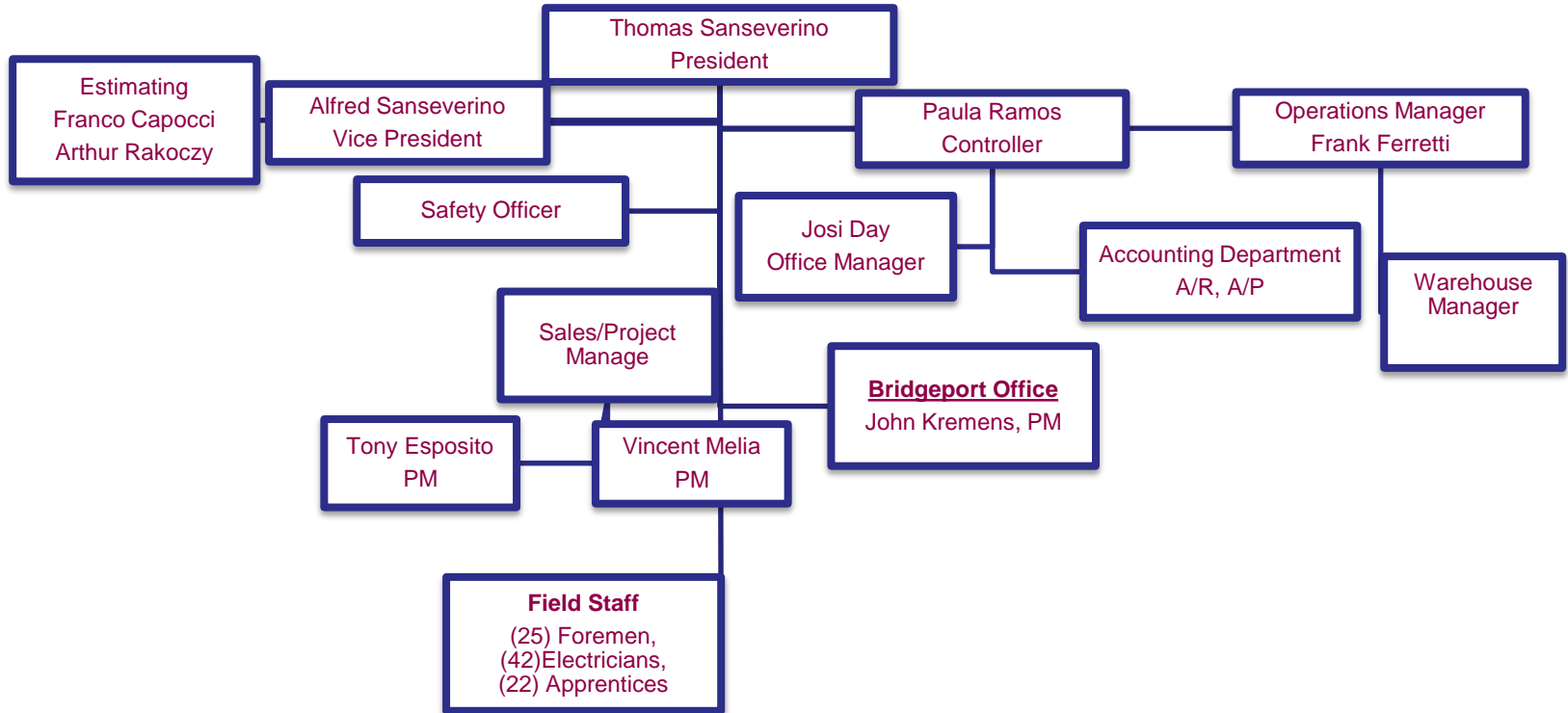
- Headquartered in Stamford, CT in a 7,000 sq. ft. building
- 3,000 sq. ft. satellite office in Bridgeport, CT serving New Haven and Hartford counties

Specialty Divisions

**Residential – Commercial - Industrial
Institutional – Healthcare – Audio/Visual**

- General Wiring
- Low and High Voltage Wiring
- Lighting / Dimming Systems
- Security Wiring
- Mechanical Wiring
- Fire Alarm Wiring
- Telecommunications
- Solar Photovoltaic Systems
- Critical Care Wiring
- Critical Systems Wiring including N+1 Solutions
- Redundant Power Systems
- Lightning & TVSS Systems

Our Leaders



Our Employees

- All direct employees, No sub-contract labor
- OSHA 30 Hour Training & NFPA 70E/Certification provided for all field staff
- Extremely low employee turnover
- Funded health insurance
- 401K plan
- Work uniforms provided for all employees

Why Camsan Inc.?

- One stop shop for unique blend of electrical services
- Ability to perform large volume projects, bondable over 7 million
- Performance driven: Projects completed 100%, on-time, on-budget
- Constructive Communication: We listen, ask questions, share ideas and explore possibilities
- High level of customer retention
- Team Players: Reliable, flexible and committed
- Good stance with State of Connecticut, Department of Consumer Protection
- Excellent relationship with utility companies and city officials
- Discount bills to all vendors with strong buying capital
- Triple A Credit rating per Dun & Bradstreet ®

Company Core Values

- **Customer Satisfaction:** We strive to exceed our customers' expectations and to complete all projects on time and within budget.
- **Quality:** We are performance driven and motivated to meet our clients' specifications and provide them with the product satisfaction they desire.
- **Loyalty:** We are a 3rd Generation family environment committed to our clients and our employees.
- **Trust:** We aspire to achieve the highest levels of personal and business integrity.
- **Confidence:** We provide a knowledge base that comes with being in the electrical service business for over 75 years.
- **Innovative:** We take a proactive approach to advancement in our industry and related fields to always stay one step ahead.
- **Respect:** We have the utmost reverence for our clients and employees and treat them all with the highest admiration.

Successfully Completed Projects



Summer House

- Contractor: Erland Construction
- 227 Apartments, 22 floors, 600 to 1000 sq. ft. with 4 level parking garage
- Provided:
 - Power wiring for all areas
 - Lighting and site lighting
 - Fire alarm
 - Communication wiring
 - Lightning Protection
 - Power distribution, generator and pool wiring
- Project completion = 14 months.



Waypointe, Norwalk

- Contractor: Pointe Builders
- 444 Apartments, 5 floors, 800 to 1000 sq. ft. with 5 level parking garage
- Provided:
 - Power wiring for all areas
 - Lighting and site lighting
 - Fire alarm
 - Communication wiring
 - Power distribution, 2 generators
- Project completion = 24 months.

Archstone Communities



- Contractor: Peabody Construction
- Contact: 203-708-9048
- 160 Apartments- 1800 to 2800 sq. ft. with 2 level parking garage
- Provided:
 - Power wiring for all areas
 - Lighting
 - Fire alarm
 - Security card access/CCTV systems
 - Communication wiring
 - Power distribution and site lighting
- Project completion = 24 months

Camp Avenue

- Contractor: RMS Construction
- Contact: Randy Salvatore: 203-968-2313
- 175 Apartments, 1800 to 2800 square feet
- Provided:
 - -Power wiring for all areas
 - -Lighting
 - -Fire alarms
 - -Security card access/CCTV systems
 - -Communication wiring
 - -Power distribution
 - -Site lighting





Greyrock Towers/Avalon

- Contractor: E & F Walsh Fuller
- 300 Apartments, 1,800 to 2,800 sq. ft. with 4 level parking garage
- Provided:
 - Power wiring for all areas
 - Lighting and site lighting
 - Fire alarm
 - Security card access/CCTV system
 - Communication wiring
 - Power distribution, generator and pool wiring
- Project completion = 18 months.



66 Summer St., Stamford, CT

- Contractor: A.P. Construction
- 209 Apartments, 5 floors, 600 to 1250 sq. ft. 16 floors plus retail space
- Provided:
 - Power wiring for all areas
 - Lighting and site lighting
 - Fire alarm, security
 - Communication wiring
 - Power distribution, generator
- Project completion = 19 months.

GLENCORE INTERNATIONAL AG

- Contractor: AP Construction Company
- Contact: Kevin Deane 203-359-4704
- 300,000 square feet
- Wiring for 96 position trading desks
- Provided:
 - Power wiring for all areas
 - Telecommunications wiring
 - Lighting and fire alarm

Graham Capital

- Contact: Phil Finklea: 203-899-3534
- 100,000 square feet
- Provided:
 - Upgrade of base building service
 - Installation of data center
 - UPS system and generator
 - Wiring for office renovation and additions



DRW TRADING GROUP

DRW

- Contractor: A. Pappajohn Co.
- Contact: Gus Pappajohn 203-523-0303
- 20,000 sq. ft. trading area
- Provided:
 - Power wiring for all areas
 - Telecommunications wiring
 - Lighting and fire alarm
 - Data center and UPS System



Ziff Brothers Investments

- Contractor: Allen Construction
- Contact: Jake Allen 203-637-7832
- 40,000 sq. ft.
- Provided:
 - Two generators
 - UPS system
 - Transfer switch
 - Power wiring for all areas
 - Data center



CRT Capital Management

- Contractor: AP Construction Company
- Contact: Andy Ashforth: 203-359-4704
- 60,000 sq.ft.-100 position trading desks
- Provided
 - Wiring and installation of two generators
 - Two UPS systems,
 - Telecommunications wiring
 - Lighting and fire alarm

Sound Development Medical Group

- Contractor: RAM Building Group
- Contact: Robert Marini: 203-459-1114
- 25,000 sq. ft. commercial medical building, including new electrical service
- Provided:
 - Wiring and installation of one generator
 - Lighting and fire alarm

PartnerRe

Partner Reinsurance

- Contact owner representative:
Nancy Fico 203-496-1719
- 4 Floors over 100,000 sq. ft.
- 36 position trading desks and offices
- Provided:
 - Power, installation and wiring for two generators
 - Three UPS systems
 - Telecommunications wiring
 - Lighting
 - Fire alarm



Save the Children

Save the Children

- Contractor: AP Construction Company
- Contact: Andy Ashforth: 203-359-4704
- Rewire existing 60,000 sq. ft. commercial office building
- Provided:
 - New electrical service
 - Fire alarm
 - New data center
 - 150 KVA UPS system
- Project was performed over 5 phases as the customer continued to occupy the building
- Project completion = 12 months



Chelsea Piers, Stamford

- Contractor: A.P Construction
- 400,000 sq ft. sports complex
- Provided:
 - Power wiring for all areas
 - Lighting and site lighting
 - Fire alarm
 - Communication wiring
 - Power distribution, generators
- Project completion = 12 months.

Clients

A.P Construction Company

707 Summer Street
Stamford, CT 06901
203-359-0202



A.P. Construction Company

George A. Fuller

115 Steven Avenue
Valhalla, NY 10595
914-773-7700

Fuller

George A. Fuller Company, Inc.

Viking Construction

1387 Seaview Avenue
Bridgeport, CT 06607
203-353-0260



Petra Construction

98 Rebeshi Driver
New Haven, CT 06473
203-865-6043

Petra
CONSTRUCTION CORP.

Erland Construction

160 Bridge Street
East Windsor, CT 06088



Shawmut Design & Construction

116 Washington Avenue
North Haven, CT 06473



Design and Construction

RMS Construction

75 Camp Avenue
Stamford, CT 06907
203-968-2313



Hobbs Incorporated

27 Grove Street
New Canaan, CT 06840
203-966-0726



HOBBS, INCORPORATED

Over a half century of predictable excellence

Sciame Construction

14 Wall Street 2nd FL
New York, NY 10005

Sciame

WHERE BUILDING IS AN ART

A. Pappajohn Company

66 Fort Point Street
Norwalk, CT 06855
203-523-0303



Vendors

REXEL

640 Access Road
Stratford, CT 06497
800-842-8087

Electrical Wholesalers Inc.

45 Harbor View Avenue
Stamford, CT 06902
203-356-1822



[Electrical Wholesalers Inc.](#)

Northeast Lighting Dist.

26 Murphy Road
Hartford, CT 06114
860-549-7900

Communication Supply

3050 Payshere Circle
Chicago, IL 60674
203-327-3200

Graybar Electric

2460 State Street
Hamden, CT 06517
203-288-3811

Granite City Electric Supply

19 Quincy Ave
Quincy MA, 02169
774-460-3037

Insurance & Bonding



Merit Insurance

Contact: Sean Carroll

203-367-5328

1000 Lafayette Blvd

Bridgeport, CT 06604

Banking

Hudson Valley Bank

Contact: 203-585-4645

500 Westchester Avenue

Port Chester, NY10573

National Safety Services, LLC

5 Old Bridge Road

Sandy Hook, CT 06482